

Clinical Field Support Representative

Company Overview:

MIACH Orthopaedics, Inc. is a privately held company located in Westborough, Massachusetts, dedicated to developing bio-engineered surgical implants for connective tissue repair. The company's initial focus is on the Bridge-Enhanced® ACL Repair (BEAR®) technology as a viable alternative to conventional ACL reconstruction for patients who have sustained an ACL injury. The BEAR technology was pioneered by Martha Murray, M.D., at the Boston Children's Hospital Department of Orthopaedic Surgery with initial research funding provided by the NFL Players Association, Boston Children's Hospital and the National Institutes of Health.

The BEAR implant is designed to help restore a patient's own ACL tissue. It does not require a second surgery to remove a healthy tendon from another part of the leg or using a deceased donor's tendon.

The physician simply inserts the BEAR implant between the torn ACL ends and injects a small amount of the patient's own blood in the implant during a minimally invasive arthroscopic procedure. The combination of the BEAR implant and the patient's blood enables the body to heal the torn ends of the ACL back together.

Clinical studies have demonstrated that the BEAR implant restores torn ACL quality and size similar to a patient's non-injured ACL. It is hoped that by providing more normal anatomy and function of the knee, a higher percentage of patients will be able to return to activities they enjoy.

Currently, the BEAR implant is an investigational device and is only available in FDA approved clinical trials.

Position Overview:

Reporting directly to the VP Sales and Marketing with a dotted line to the VP Clinical Operations, the Clinical Field Support Representative is responsible for ensuring the successful execution of the BEAR clinical trials clinician trainings and OR proctoring of the BEAR procedures. In addition, the Clinical Field Support Representative will ensure that clinical sites are in fully compliance with the clinical trial protocols and product IFU.

Duties/Responsibilities

Clinical Trial Support and Oversight:

- Conduct device and procedure trainings in a timely manner, and in-service all staff at investigational sites prior to enrollment initiation.

-
- Effectively proctor BEAR Implant cases to support successful patient outcomes. Provide appropriate OR education during procedure to adequately support the surgeon and to ensure a successful procedure outcome
 - Ensure protocol and IFU compliance in BEAR trial. Provide feedback to clinicians as needed.
 - Provide feedback on clinical enrollment, any observed impediments or challenges, or potential areas of improvements
 - Provide timely reports as required and implement course corrections if needed in a timely manner.
 - Attend site review meetings and other meetings as necessary.
 - Provide the highest level of customer service to all sites and customers.

Education/Experience:

- BA or BS degree (4 year)
- 5+ years OR experience, preferably in the medical device industry and preferably in orthopedics or sports surgery.
- Work experience in clinical research training and supporting clinical trial cases.
- Familiarity with current Good Clinical Practices.

Requirements:

- Unquestionable integrity
- Relentless work ethic; ability to 'roll-up' sleeves and do what it takes to get the job done
- Ability to develop relationships with key stakeholders across the organization and with clinical sites across the U.S.
- Excellent organizational, time management, interpersonal, and communications skills.
- Ability to write clearly in emails, visit reports, and other clinical trial documentation.
- Ability to work both independently and in a team while generating quality project deliverables.
- Excellent analytical skills
- Ability to travel up to 80%

Miach Orthopaedics actively recruits individuals with an entrepreneurial spirit and drive for excellence. We offer comprehensive benefits and competitive compensation packages. Miach is an equal opportunity employer and is committed to providing equal employment opportunities to all qualified candidates and employees.

Interested candidates should submit a cover letter and resume to our Human Resources Department at hr@miachortho.com. Please include the job title of the position you are applying for in the subject line. Please note that agency phone calls or submissions will not be accepted at this time.

